# Motivational support intervention to reduce smoking and increase physical activity in smokers not ready to quit: the TARS RCT

Adrian H Taylor,<sup>1\*</sup> Tom P Thompson,<sup>1</sup> Adam Streeter,<sup>1,2</sup> Jade Chynoweth,<sup>1</sup> Tristan Snowsill,<sup>3</sup> Wendy Ingram,<sup>1</sup> Michael Ussher,<sup>4,5</sup> Paul Aveyard,<sup>6,7</sup> Rachael L Murray,<sup>8</sup> Tess Harris,<sup>5</sup> Colin Green,<sup>3</sup> Jane Horrell,<sup>1</sup> Lynne Callaghan,<sup>1</sup> Colin J Greaves,<sup>9</sup> Lisa Price,<sup>10</sup> Lucy Cartwright,<sup>1</sup> Jonny Wilks,<sup>1</sup> Sarah Campbell,<sup>1</sup> Dan Preece<sup>11</sup> and Siobhan Creanor<sup>1,3</sup>

<sup>1</sup>Faculty of Health, Peninsula Medical School, University of Plymouth, Plymouth, UK <sup>2</sup>Institute of Epidemiology and Social Medicine, University of Münster, Münster, Germany

- <sup>3</sup>University of Exeter Medical School, University of Exeter, Exeter, UK
- <sup>4</sup>Institute for Social Marketing and Health, University of Stirling, Stirling, UK
- <sup>5</sup>Population Health Research Institute, St George's, University of London, London, UK
- <sup>6</sup>Nuffield Department of Primary Care Health Sciences, University of Oxford, Oxford, UK
- <sup>7</sup>National Institute for Health Research Oxford Biomedical Research Centre, John Radcliffe Hospital, Oxford University Hospitals NHS Foundation Trust, Oxford, UK
- <sup>8</sup>Division of Epidemiology and Public Health, School of Medicine, University of Nottingham, Nottingham, UK
- <sup>9</sup>School of Sport, Exercise and Rehabilitation Sciences, University of Birmingham, Birmingham, UK
- <sup>10</sup>Sport and Health Sciences, University of Exeter, Exeter, UK
- <sup>11</sup>Public Health, Plymouth City Council, Plymouth, UK

\*Corresponding author adrian.taylor@plymouth.ac.uk

## **Disclosure of interests**

**Full disclosure of interests**: Completed ICMJE forms for all authors, including all related interests, are available in the toolkit on the NIHR Journals Library report publication page at https://doi.org/10.3310/KLTG1447.

**Primary conflicts of interest**: Paul Aveyard reports a National Institute for Health and Care Research (NIHR) Senior Investigator Award and that he participated in the NIHR Cochrane Tobacco Addiction Group during the conduct of the study. Siobhan Creanor reports that the Peninsula Clinical Trials Unit

received NIHR Clinical Trials Unit support funding for the duration of this trial; she also declares that she is chairperson of the NIHR Research for Patient Benefit South West Advisory Committee outside the submitted work. Tess Harris declares that she was a member of several Health Technology Assessment (HTA) groups: the HTA End of Life Care and Add on Studies groups (September 2015–February 2016), the HTA Primary Care, Community and Preventive Interventions Panel (January 2015–May 2018) and HTA Prioritisation Committee A (Out of Hospital) (January 2015–February 2019). Colin Green declares that he was a member of the HTA General Funding Committee (March 2019–October 2020). Lisa Price reports personal fees from NIHR/University of Plymouth during the conduct of the study. Lisa Price also reports that the University of Exeter, specifically the Physical Activity and Health Across the Lifespan group (within the Sport and Health Sciences department), is part of a collaboration with Activinsights Ltd (Kimbolton, UK), the manufacturer of the GENEActiv accelerometer used in this trial. The collaboration provides data analytics services for human activity research. Lynne Callaghan reports funding from NIHR Applied Research Collaboration South West Peninsula (PenARC) outside the submitted work.

Published March 2023 DOI: 10.3310/KLTG1447

## Scientific summary

Motivational support intervention to reduce smoking and increase physical activity in smokers not ready to quit: the TARS RCT

Health Technology Assessment 2023; Vol. 27: No. 4 DOI: 10.3310/KLTG1447

NIHR Journals Library www.journalslibrary.nihr.ac.uk

# **Scientific summary**

## Background

Behavioural support to aid smoking cessation is an effective and cost-effective intervention for smokers wanting to quit. Motivational support can reduce smoking, with greater reductions leading to successful quitting, but the evidence is fairly weak for those not wanting to immediately quit. Smoking reduction studies may involve two types of smokers: (1) those who want to quit and are willing to reduce first rather than quit abruptly and (2) those who do not want to quit (immediately) but are interested in smoking reduction or harm reduction. At least four studies have investigated the effects of behavioural support for smokers wanting to reduce but not quit, and provide imprecise or no evidence of effects on smoking reduction, quitting and sustained abstinence. Exercise has been shown to aid smoking cessation for those wanting to quit, but there is only exploratory evidence that promoting physical activity (PA) and supporting smoking reduction can facilitate smoking reduction and quitting. A definitive study is needed to determine the effectiveness and cost-effectiveness of behavioural support for smoking reduction and increasing PA, on smoking outcomes, especially prolonged, carbon monoxide-verified smoking abstinence.

## **Objectives**

The overall aim of the Trial of physical Activity-assisted Reduction of Smoking (TARS) was to determine if adding a motivational intervention to reduce smoking and increase PA to usual support was more effective and cost-effective in facilitating carbon monoxide-verified 6-month floating prolonged abstinence.

The specific research questions were as follows.

- Compared with usual support, did the TARS intervention:
  - increase the proportion of participants achieving carbon monoxide-verified 6-month floating prolonged abstinence at 9 months post baseline?
  - increase the proportion of participants reporting a ≥50% reduction in the number of cigarettes smoked (between baseline and 3 months, and baseline and 9 months)?
  - increase the proportion of participants achieving carbon monoxide-verified 12-month floating prolonged abstinence at 15 months post baseline?
  - increase the proportion of participants achieving self-reported and carbon monoxide-verified point prevalence abstinence at 3 and 9 months post baseline?
  - increase self-reported PA at 3 and 9 months post baseline, and accelerometer-assessed PA at 3 months post baseline?
  - improve body mass index, quality of life, sleep, cigarette cravings and other beliefs about smoking and PA at 3 and 9 months post baseline?
- What were the intervention, health-care and social care costs, compared with support as usual, at 9 months post baseline?
- Was the intervention cost-effective, compared with usual support, (1) at 9 months, and (2) over a longer-term/lifetime horizon?
- Were the trial methods and intervention acceptable and feasible, based on an embedded internal pilot phase?
- Did the intervention demonstrate good fidelity (design, training, delivery, receipt and enactment) and acceptability and what were the mechanisms of action of the intervention?

## **Methods**

The study involved a multicentred, parallel, two-group, individually randomised controlled, superiority trial with a mixed-methods embedded process evaluation and economic evaluations. Recruitment took place over 16 months from January 2018, with follow-up assessments ending in October 2020 (with only minimal overlap with COVID-19 restrictions) around four English cities: Plymouth, Nottingham, London and Oxford.

Intervention participants were offered up to eight face-to-face or telephone behavioural support sessions to reduce smoking and increase PA, with up to six additional sessions if a participant wanted support with cessation. Substantial patient and public involvement supported both the development and evaluation of a pilot trial of the intervention, and adaptations for the present intervention. An intervention manual underpinned the training and remote supervision of eight health trainers (HTs) across four sites, and all aspects of intervention fidelity (design, training, receipt, delivery and enactment) were assessed. The client-centred intervention was informed by motivational interviewing and linked to self-determination theory. It aimed to empower participants to decide what support they required, and where, when and for how long, and, if the participant became ready to quit, to provide appropriate support. Control participants received brief advice on smoking cessation.

Participants were recruited from primary and secondary care and community settings. Participants were adult smokers ( $\geq$ 18 years) who smoked  $\geq$ 10 cigarettes per day (for at least 1 year), who wanted to reduce smoking but not quit immediately. Smokers were ineligible if they were unable to engage in at least 15 minutes of moderate-intensity PA, had any illness or injury that might be exacerbated by exercise, or were unable to engage in the trial and/or the intervention because of a language barrier or for other reasons.

Following screening and consent, participants completed baseline assessments face to face or via telephone. At 3 and 9 months post baseline, participants were posted a questionnaire (and an accelerometer at 3 months for a random sample). Participants reporting having made a quit attempt and not having smoked at follow-up were invited to complete a biochemical verification of abstinence. Most did this with a carbon monoxide expired air test, but a few were posted a saliva cotinine test kit late in the trial as a result of COVID-19 restrictions. Those with carbon monoxide-verified abstinence at 9 months were also followed up at 15 months.

The primary outcome was carbon monoxide-verified 6-month floating prolonged (i.e. with no fixed quit date) abstinence between 3 and 9 months. Other smoking measures were carbon monoxide-verified 12-month floating prolonged abstinence, point prevalence self-reported abstinence and number of cigarettes smoked per day, and carbon monoxide-verified abstinence and number of quit attempts at both 3 and 9 months. Analyses of smoking abstinence outcomes were in line with the Russell Standard, with non-responders assumed to be still smoking. Self-reported (3 and 9 months) and accelerometer-recorded (3 months) PA, body mass index, sleep and quality of life were also assessed at 3 and 9 months.

The embedded mixed-methods process evaluation was split into two phases: (1) an initial evaluation linked to the internal pilot phase and (2) the subsequent main trial phase, with four workstreams as follows – (1) data related to levels of intervention engagement; (2) assessment of intervention delivery, receipt and enactment fidelity, using survey items related to the intervention logic model and recorded intervention sessions; (3) mediation analyses of changes in PA and process measures on outcomes; and (4) an embedded qualitative study with HT and intervention participant interviews.

The health economic evaluation included an estimation of the cost of delivering the intervention from data collected during the trial, supplemented by investigator estimates.

A trial-based economic evaluation was conducted using patient-reported resource use and health-related quality of life (EuroQol-5 Dimensions, five-level version), collected in questionnaire booklets at baseline and at 3 and 9 months post randomisation. Aggregate costs and quality-adjusted life-years (QALYs) over a 9-month time horizon were estimated and regression methods were used to adjust for potential confounders.

A decision-analytic model was developed following a review of the existing literature. Smoking cessation rates were assumed to affect rates of coronary obstructive pulmonary disease, coronary heart disease, stroke and lung cancer, as well as quality of life and other smoking-related causes of mortality. Lifetime costs and QALYs were estimated.

## **Results**

The sample (n = 915) had a mean age of 49.8 [standard deviation (SD) 13.9] years; 55% were female and 85% identified as white. Sixty per cent lived within one of the four highest-ranked deciles for social deprivation. They initially smoked an average of 18.0 cigarettes daily, with 77.68% smoking within 30 minutes of waking, and reported doing a median of 337 minutes of moderate to vigorous physical activity (MVPA) weekly.

### **Primary analysis**

Using the Russell Standard, assuming missing participant data at follow-up implied continued smoking, 0.9% (n = 4) of control and 2.0% (n = 9) of intervention participants achieved carbon monoxide-verified 6-month floating prolonged abstinence between 3 and 9 months. This difference was not statistically significant [fully adjusted estimated odds ratio 2.30, 95% confidence interval (CI) 0.70 to 7.56; p = 0.169]. Including participants who achieved the outcome between 9 and 15 months increased this to 2.2% (n = 10) and 3.1% (n = 14) in the control and intervention groups, respectively, which was also not statistically significantly different (fully adjusted estimated odds ratio 1.43, 95% CI 0.62 to 3.26; p = 0.398).

For the 19 and 20 participants followed up at 15 months, 0.2% (n = 1) and 1.3% (n = 6) of the overall control and intervention groups, respectively, achieved carbon monoxide-verified 12-month floating prolonged abstinence, which was also not statistically significantly different (fully adjusted estimated odds ratio 6.3, 95% Cl 0.8 to 53.1; p = 0.089).

### Secondary outcomes

The intervention had weak effects on self-reported 7-day point prevalence abstinence at 3 months (5.5% vs. 2.9%, adjusted odds ratio 1.99, 95% CI 1.00 to 3.94; p = 0.049), but there was no evidence of a statistically significant effect on carbon monoxide-verified point prevalence abstinence at 3 months (3.7% vs. 1.8%, adjusted odds ratio 2.19, 95% CI 0.93 to 5.14; p = 0.071). Nor was there an intervention effect at 9 or 15 months, compared with control, for either of these outcomes.

The intervention group reported smoking fewer cigarettes daily than the control group at 3 months (adjusted mean difference -5.62, 95% Cl -9.80 to -1.44; p = 0.009), but not at 9 months (adjusted mean difference 0.95, 95% Cl -5.37 to 3.46; p = 0.671). A greater proportion of intervention participants reported having reduced their daily number of cigarettes smoked by at least 50%, up to 3 months (18.9% vs. 10.5%, adjusted odds ratio 1.98, 95% Cl 1.35 to 2.90; p < 0.001) and 9 months (14.4% vs. 10%, adjusted odds ratio 1.52, 95% Cl 1.01 to 2.29; p = 0.04). There was no difference between the groups in the proportions reporting a quit attempt by 3 or 9 months. In exploratory analysis of moderation effects for the number of cigarettes smoked per day, the intervention effects were stronger among participants who lived in more socially deprived areas.

The intervention participants did more self-reported MVPA than the control participants at 3 months (but not at 9 months), with an adjusted weekly mean difference of 81.61 minutes (95% CI 28.75 to 134.47 minutes; p = 0.003), but there were no differences in accelerometer-recorded PA at 3 months.

There was no evidence that change in PA between baseline and 3 months mediated intervention effects on smoking outcomes at 3 or 9 months.

There was no evidence of intervention effects on body mass index, sleep or quality-of-life measures.

#### **Process evaluation**

Intervention participants had a mean of 4.8 (SD 3.4) sessions with a HT, lasting a mean of 33.5 (SD 20.3) minutes, with face-to-face sessions lasting over twice as long as telephone sessions. Seventy-six per cent of intervention participants had two or more sessions, but because of the small numbers of participants who achieved prolonged carbon monoxide-verified abstinence, a planned sensitivity analysis to examine the effects of intervention engagement on the primary outcome was not performed.

The intervention was mostly delivered as planned and influenced the key components of the logic model. Seventy-two recorded sessions were coded by two independent coders and involved delivery to 24 different participants (who each did three or more sessions), equally spread across the eight HTs. Across 11 different competencies, the coding mean score of 3.2 (SD 1.4, range 1.7–4.1) on a 0–6 scale suggested generally good intervention delivery fidelity, with 'active participant involvement' and 'managing social influence on PA' being the best and least well delivered, respectively. There were statistically significant intervention effects on 8 out of 11 smoking process survey items, and on all seven PA process survey items at 3 months, with changes in importance of reducing smoking and confidence to reduce smoking, use of action planning, coping planning, availability of support, and selfmonitoring of smoking up to 3 months mediating intervention effects on the number of cigarettes smoked per day up to 3 months. Changes in confidence to reduce and to quit, action planning, coping planning, self-monitoring and thoughts about quitting also mediated intervention effects on whether or not participants reduced their smoking by ≥50% up to 3 months. Only changes in urges to smoke up to 3 months mediated smoking reduction at 9 months. Similarly, changes in confidence to be physically active and self-monitoring PA up to 3 months mediated intervention effects on self-reported PA at 3 months.

Thematic analysis of coded interview scripts with 24 participants highlighted the ways that participants approached smoking reduction and increasing PA, multiple behaviour change, progression to quitting, and other effective and less effective intervention components, but, overall, the intervention appeared to be acceptable.

#### Health economic analysis findings

The intervention was estimated to cost a mean of £239.18 per participant, with the majority of costs attributed to HT time (£92.84), travel time (£53.02) and non-contact time (£71.69). There is some uncertainty in this estimate of the total, and the cost to deliver the intervention could be between £200 and £300 per participant. The trial-based cost-effectiveness analysis revealed that the intervention would lead to a non-statistically significant increase in costs (combining the cost of delivering the intervention with the impact on NHS/Personal Social Services resource use) of £173.50 (95% CI -£353.82 to £513.77) and a non-statistically significant decrease in QALYs of 0.006 (95% CI 0.033 QALY decrease to 0.021 QALY increase). The probability that the intervention is cost-effective over the 9-month time horizon was estimated to be 17% at a threshold of £20,000 per QALY, rising to 20% at a threshold of £30,000 per QALY. The model-based economic evaluation adopted an effect of a 1.1% absolute difference in the probability of a sustained quit to 9 months. We estimated that the intervention would lead to a small gain in lifetime QALYs and a small reduction in lifetime costs from smoking-related diseases, resulting in an incremental cost-effectiveness ratio of £37,100 per QALY, with the probability of the intervention being cost-effective being <50% for a cost-effectiveness threshold of between £20,000 and £30,000 per QALY.

## Conclusions

There was no evidence that the intervention increased the likelihood of achieving carbon monoxideverified prolonged abstinence from smoking, although it did lead to short-term increases in PA and abstinence, and  $\geq$ 50% reductions in the number of cigarettes smoked per day at up to 3 and 9 months.

The intervention was delivered with good fidelity, and process measures appeared to mediate shortterm, but not longer-term, changes in the number of cigarettes smoked daily and PA. Overall, participants found the intervention acceptable. The intervention is not cost-effective by UK standards.

The trial shows that it is possible to engage heavier smokers, many living in areas with high social deprivation, in a smoking reduction and PA intervention, with some positive effects on both behaviours. But further adaptations would be needed to translate early behaviour change into quit attempts and prolonged abstinence, and longer-term PA improvements.

## **Trial registration**

This trial is registered as ISRCTN47776579.

## Funding

This project was funded by the National Institute for Health and Care Research (NIHR) Health Technology Assessment programme and will be published in full in *Health Technology Assessment*; Vol. 27, No. 4. See the NIHR Journals Library website for further project information.

## **Health Technology Assessment**

ISSN 1366-5278 (Print)

ISSN 2046-4924 (Online)

Impact factor: 4.014

Launched in 1997, *Health Technology Assessment* (HTA) has an impact factor of 4.014 and is ranked 27th (out of 108 titles) in the 'Health Care Sciences & Services' category of the Clarivate 2021 Journal Citation Reports (Science Edition). It is also indexed by MEDLINE, CINAHL (EBSCO Information Services, Ipswich, MA, USA), Embase (Elsevier, Amsterdam, the Netherlands), NCBI Bookshelf, DOAJ, Europe PMC, the Cochrane Library (John Wiley & Sons, Inc., Hoboken, NJ, USA), INAHTA, the British Nursing Index (ProQuest LLC, Ann Arbor, MI, USA), Ulrichsweb (ProQuest LLC, Ann Arbor, MI, USA) and the Science Citation Index Expanded (Clarivate , Philadelphia, PA, USA).

This journal is a member of and subscribes to the principles of the Committee on Publication Ethics (COPE) (www.publicationethics.org/).

Editorial contact: journals.library@nihr.ac.uk

The full HTA archive is freely available to view online at www.journalslibrary.nihr.ac.uk/hta. Print-on-demand copies can be purchased from the report pages of the NIHR Journals Library website: www.journalslibrary.nihr.ac.uk

#### Criteria for inclusion in the Health Technology Assessment journal

Reports are published in *Health Technology Assessment* (HTA) if (1) they have resulted from work for the HTA programme, and (2) they are of a sufficiently high scientific quality as assessed by the reviewers and editors.

Reviews in *Health Technology Assessment* are termed 'systematic' when the account of the search appraisal and synthesis methods (to minimise biases and random errors) would, in theory, permit the replication of the review by others.

#### **HTA programme**

Health Technology Assessment (HTA) research is undertaken where some evidence already exists to show that a technology can be effective and this needs to be compared to the current standard intervention to see which works best. Research can evaluate any intervention used in the treatment, prevention or diagnosis of disease, provided the study outcomes lead to findings that have the potential to be of direct benefit to NHS patients. Technologies in this context mean any method used to promote health; prevent and treat disease; and improve rehabilitation or long-term care. They are not confined to new drugs and include any intervention used in the treatment, prevention or diagnosis of disease.

The journal is indexed in NHS Evidence via its abstracts included in MEDLINE and its Technology Assessment Reports inform National Institute for Health and Care Excellence (NICE) guidance. HTA research is also an important source of evidence for National Screening Committee (NSC) policy decisions.

#### This report

The research reported in this issue of the journal was funded by the HTA programme as project number 15/111/01. The contractual start date was in May 2017. The draft report began editorial review in June 2021 and was accepted for publication in September 2021. The authors have been wholly responsible for all data collection, analysis and interpretation, and for writing up their work. The HTA editors and publisher have tried to ensure the accuracy of the authors' report and would like to thank the reviewers for their constructive comments on the draft document. However, they do not accept liability for damages or losses arising from material published in this report.

This report presents independent research funded by the National Institute for Health and Care Research (NIHR). The views and opinions expressed by authors in this publication are those of the authors and do not necessarily reflect those of the NHS, the NIHR, the HTA programme or the Department of Health and Social Care. If there are verbatim quotations included in this publication the views and opinions expressed by the interviewees are those of the interviewees and do not necessarily reflect those of the NHS, those of the authors, those of the NHS, the NIHR, the HTA programme or the Department of Health and Social Care.

Copyright © 2023 Taylor *et al.* This work was produced by Taylor *et al.* under the terms of a commissioning contract issued by the Secretary of State for Health and Social Care. This is an Open Access publication distributed under the terms of the Creative Commons Attribution CC BY 4.0 licence, which permits unrestricted use, distribution, reproduction and adaption in any medium and for any purpose provided that it is properly attributed. See: https://creativecommons.org/licenses/by/4.0/. For attribution the title, original author(s), the publication source – NIHR Journals Library, and the DOI of the publication must be cited.

Published by NIHR Journals Library (www.journalslibrary.nihr.ac.uk), produced by Prepress, final files produced by Newgen Digitalworks Pvt Ltd, Chennai, India (www.newgen.co).

## NIHR Journals Library Editor-in-Chief

Dr Cat Chatfield Director of Health Services Research UK

## **NIHR Journals Library Editors**

**Professor John Powell** Consultant Clinical Adviser, National Institute for Health and Care Excellence (NICE), UK, and Professor of Digital Health Care, Nuffield Department of Primary Care Health Sciences, University of Oxford, UK

**Professor Andrée Le May** Chair of NIHR Journals Library Editorial Group (HSDR, PGfAR, PHR journals) and Editorin-Chief of HSDR, PGfAR, PHR journals

**Professor Matthias Beck** Professor of Management, Cork University Business School, Department of Management and Marketing, University College Cork, Ireland

Dr Tessa Crilly Director, Crystal Blue Consulting Ltd, UK

Dr Eugenia Cronin Consultant in Public Health, Delta Public Health Consulting Ltd, UK

**Dr Peter Davidson** Interim Chair of HTA and EME Editorial Board. Consultant Advisor, School of Healthcare Enterprise and Innovation, University of Southampton, UK

Ms Tara Lamont Senior Adviser, School of Healthcare Enterprise and Innovation, University of Southampton, UK

Dr Catriona McDaid Reader in Trials, Department of Health Sciences, University of York, UK

Professor William McGuire Professor of Child Health, Hull York Medical School, University of York, UK

Professor Geoffrey Meads Emeritus Professor of Wellbeing Research, University of Winchester, UK

**Professor James Raftery** Professor of Health Technology Assessment, School of Healthcare Enterprise and Innovation, University of Southampton, UK

**Dr Rob Riemsma** Consultant Advisor, School of Healthcare Enterprise and Innovation, University of Southampton, UK

**Professor Helen Roberts** Professor of Child Health Research, Child and Adolescent Mental Health, Palliative Care and Paediatrics Unit, Population Policy and Practice Programme, UCL Great Ormond Street Institute of Child Health, London, UK

Professor Jonathan Ross Professor of Sexual Health and HIV, University Hospital Birmingham, UK

**Professor Helen Snooks** Professor of Health Services Research, Institute of Life Science, College of Medicine, Swansea University, UK

Professor Ken Stein Professor of Public Health, University of Exeter Medical School, UK

**Professor Jim Thornton** Professor of Obstetrics and Gynaecology, Faculty of Medicine and Health Sciences, University of Nottingham, UK

Please visit the website for a list of editors: www.journalslibrary.nihr.ac.uk/about/editors

Editorial contact: journals.library@nihr.ac.uk